GOLF TOURNAMENT APP BY Parful

Tournament budget

Projected figures before you set the entry fee, actual figures after the day. The two columns side by side are the lesson for next year.

TOURNAMENT

PREPARED BY

DATE

COURSE

1 REVENUE

REVENUE	UNIT PRICE	QTY	PROJECTED	ACTUAL
Entry fees				
Title sponsor				
Dinner, beverage cart and contest sponsors				
Hole sponsors				
Mulligans				
Raffle				
Auction				
Donations				
Putting contest, games and extra dinner guests				
Merchandise				
Total revenue				

2 COSTS

COSTS	UNIT PRICE	QTY	PROJECTED	ACTUAL
Green fees, carts and range balls				
Food and drink				
Prizes and trophies				
Signs, banners and printing				
Hole-in-one and event insurance				
Photographer				
Gifts and player packs				
Payment and platform fees				
Permits, licences, raffle and volunteer costs				
Total costs				

3 RESULT

PROJECTED NET, REVENUE MINUS COSTS

ACTUAL NET

TARGET FOR THE CAUSE

BREAK-EVEN PLAYERS

Fixed costs are paid whether 40 or 120 play: signs, prizes, insurance, the photographer. Per-player cost is green fee, cart share, food and gift. Divide the first by the entry fee minus the second.

FIXED COSTS

ENTRY FEE MINUS PER-PLAYER COST

PLAYERS TO BREAK EVEN

Set the entry fee from this sheet, not from last year. Green fees and food are the two figures that move.

Sponsor tracker

One line per sponsor from the first yes to the thank-you. Tick each stage as it happens, so nothing is promised and forgotten.

TOURNAMENT _____ SPONSORSHIP LEAD _____

DATE _____ COURSE _____

SPONSOR	CONTACT	TIER	AMOUNT	PLEDGED	INVOICED	PAID	LOGO IN	SIGN MADE	THANKED
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Total pledged and total paid					**Paid**				

Invoice the week the sponsor says yes. A pledge in March that is not invoiced is a conversation again in August.